



Bringing Chemistry to Life

Tessenderlo Group reports solid operational performance and completes divestment of PVC/Chlor-Alkali businesses

2Q11 and HY Results presentation
August 25th, 2011

Second quarter financial summary

REVENUE (Million EUR)

Continuing operations	Discontinued operations	Total
561.9	156.4	718.4
+2.3%		

REBITDA (Million EUR)

Continuing operations	Discontinued operations	Total
60.8	7.8	68.7
+5.0%		

PROFIT FOR THE PERIOD (Million EUR)

Continuing operations	Discontinued operations	Total
22.8	-156.1	-133.3

REBITDA MARGIN (%)

Continuing operations	Discontinued operations	Total
10.8%	5.0%	9.6%
+30 bps		

Half year financial summary

REVENUE (Million EUR)

Continuing operations	Discontinued operations	Total
1,116.9	306.4	1,423.3
+9.5%		

REBITDA (Million EUR)

Continuing operations	Discontinued operations	Total
116.9	17.6	134.5
+35.3%		

PROFIT FOR THE PERIOD (Million EUR)

Continuing operations	Discontinued operations	Total
50.2	-153.5	-103.3

REBITDA MARGIN (%)

Continuing operations	Discontinued operations	Total
10.5%	5.8%	9.4%
+200 bps		

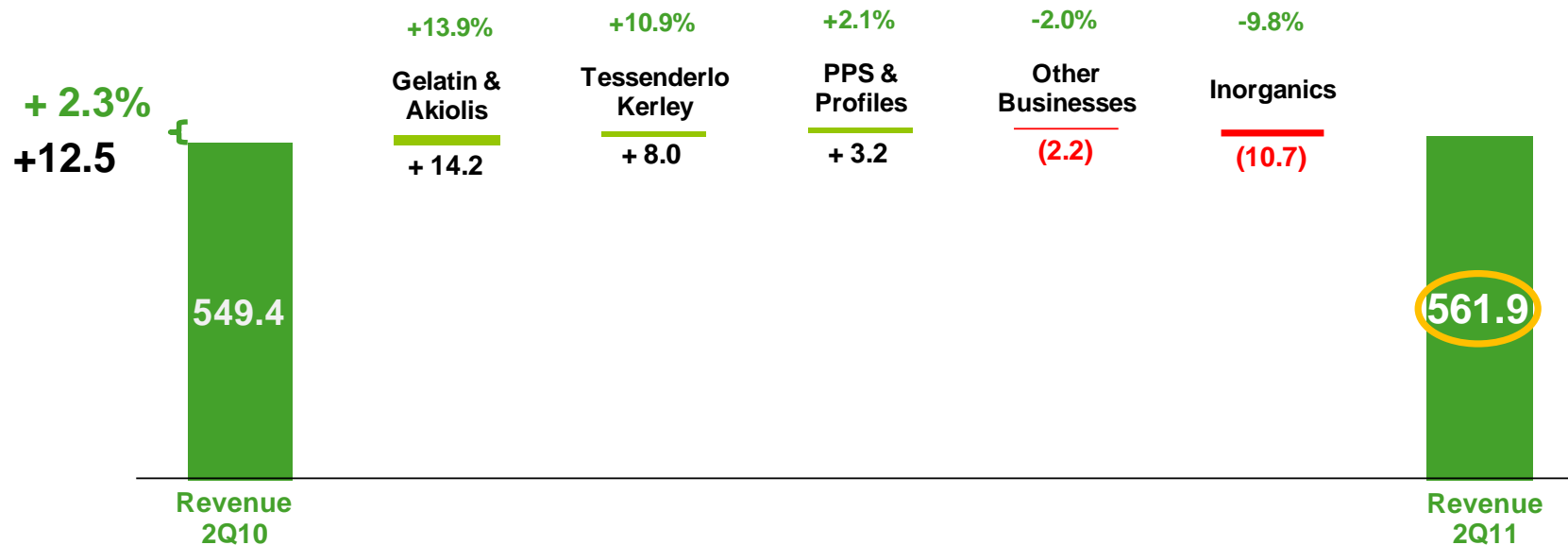


Highlights

- ❖ **Major step in transformation into a specialty group – sale of PVC, Chlor-Alkali & part of OCD activities, August 2011**
- ❖ **Sale of Chelsea Building Products, July 2011**
- ❖ **Further expansion of sulfur activities in the US, May 2011**
Tessenderlo Kerley (TKI) to expand its sulfur fertilizer capacity with new plant that will produce Thio-Sul® (ammonium thiosulfate) to meet growing demand for the Pacific Northwest and northern California markets

2Q11 Revenue by operating segment

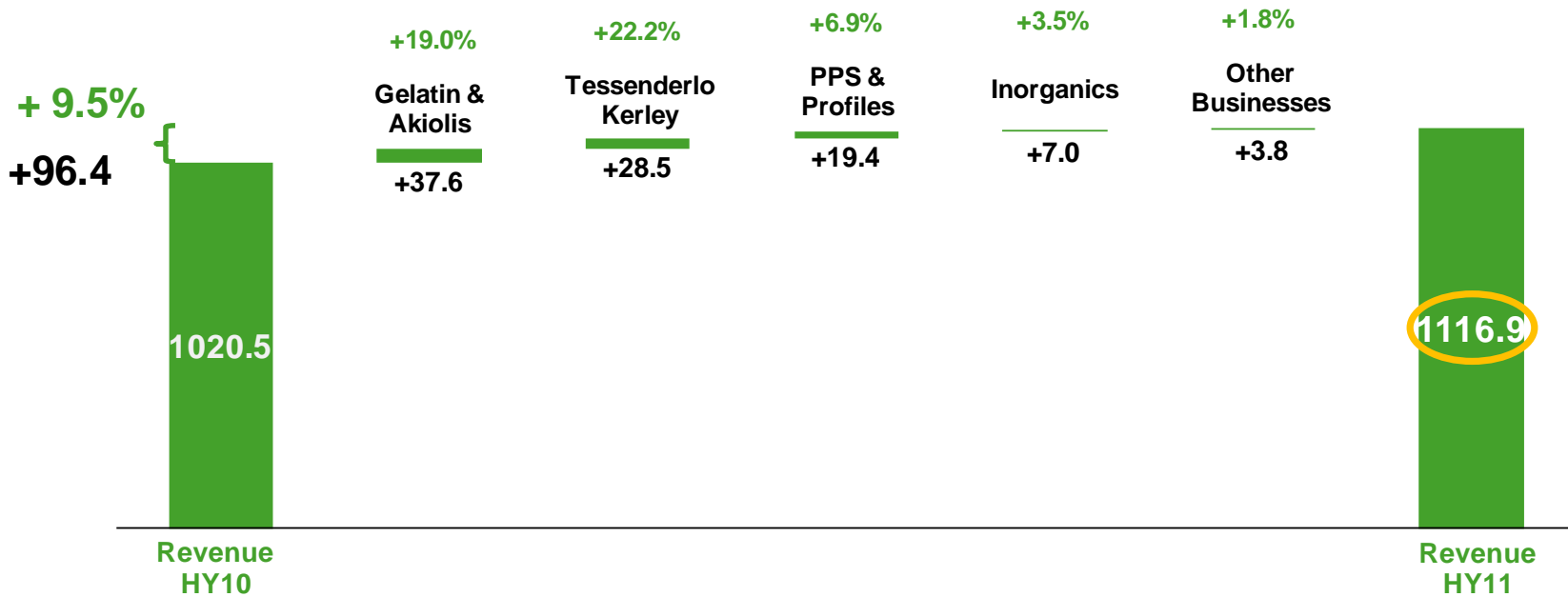
Million EUR and % increase versus 2Q10



- The 2Q11 increase of 2.3% in revenue was driven by Gelatin & Akiolis, Tessengerlo Kerley and Plastic Pipe Systems; excluding the impact of the sale of Tessengerlo Fine Chemicals, revenue would have risen 4.8%
- Inorganics revenue fell compared to a strong 2Q10 (ahead on YTD basis) as markets in Mediterranean region were lower

HY11 Revenue by operating segment

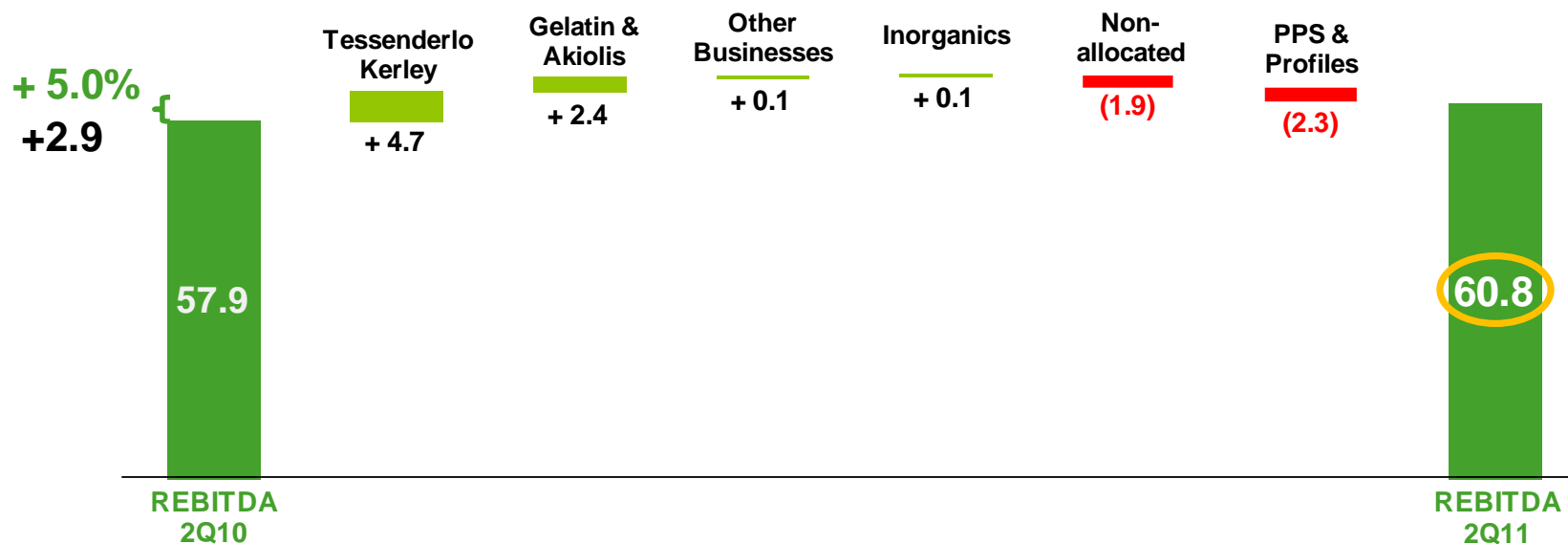
Million EUR and % increase versus HY10



- Half year 2011 revenue grew 9.5% with all segments contributing and double digit growth from Gelatin & Akiolis and Tessenderlo Kerley; excluding the impact of the sale of Tessenderlo Fine Chemicals, revenue would have been 11.8% higher

2Q11 REBITDA by operating segment

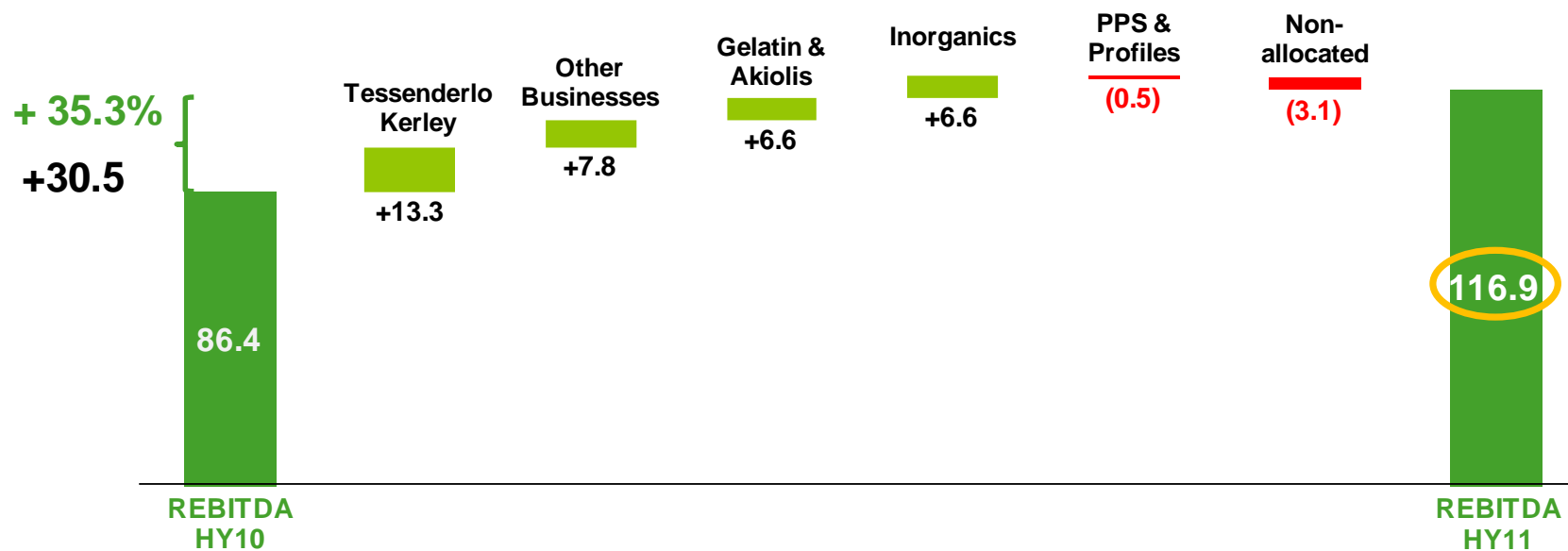
Million EUR and % increase versus 2Q10



- 2Q11 REBITDA growth of 5.0% due to Tessenderlo Kerley and Gelatin & Akiolis, partly offset lower PPS & Profiles REBITDA and an increase in non-allocated costs; on a like-for-like basis adjusting for the sale of Tessenderlo Fine Chemicals, growth was 7.1%

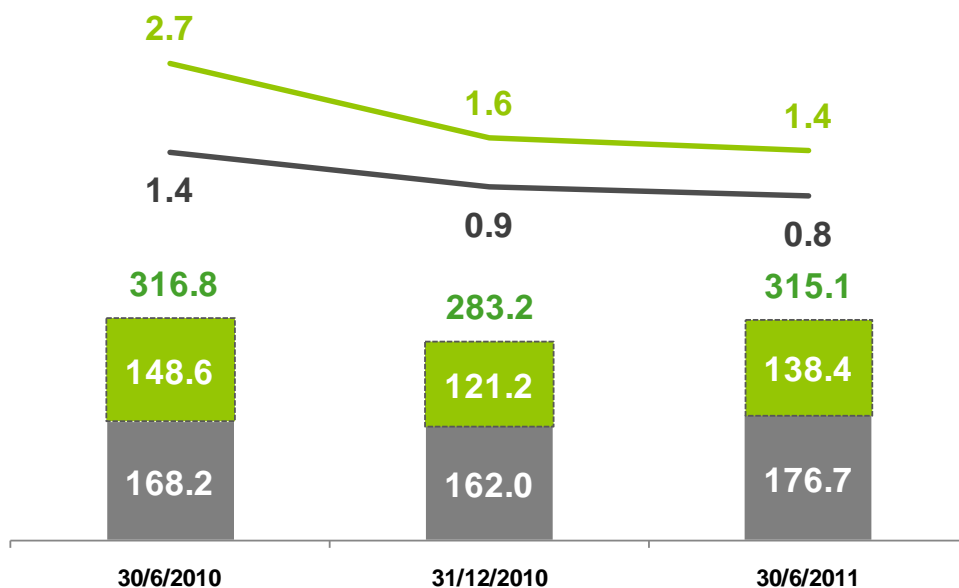
HY11 REBITDA by operating segment

Million EUR and % increase versus HY10



- HY11 REBITDA was 35.3% higher than a year ago, with nearly all segments returning improved REBITDA; adjusting for the sale of Tessenderlo Fine Chemicals, the like-for-like increase was 38.2%

Strong balance sheet maintained



- Working capital/revenue decreased year on year

- Gain from the disposal of Tessenderlo Fine Chemicals (UK)

- Higher capex in Gelatin and Tessenderlo Kerley

- Proceeds for the sale of PVC/Chlor-Alkali to Ineos not yet reflected at end June 2011

■ Net debt (Million EUR)

■ Non-recourse factoring (Million EUR)

— Notional net debt including non-recourse factoring / LTM REBITDA (x)

— Net debt / LTM REBITDA (x)

Improved revenue and profitability

GROUP KEY FIGURES – Continuing operations

2Q11	2Q10	% Change	Million EUR	HY11	HY10	% Change
561.9	549.4	2.3%	Revenue	1,116.9	1,020.5	9.5%
60.8	57.9	5.0%	REBITDA	116.9	86.4	35.3%
10.8%	10.5%	30 bps	REBITDA margin	10.5%	8.5%	200 bps
41.0	36.2	13.2%	REBIT	76.3	43.1	77.2%
7.3%	6.6%	70 bps	REBIT margin	6.8%	4.2%	260 bps
-1.6	13.3	-	Non-recurring items	3.1	15.2	-79.6%
39.4	49.6	-20.6%	EBIT	79.5	58.3	36.4%
23.7	22.2	6.8%	Recurrent profit (+)/loss (-) for the period	46.8	18.7	150.3%
22.8	35.2	-35.4%	Profit (+)/loss (-) for the period	50.2	32.8	53.0%

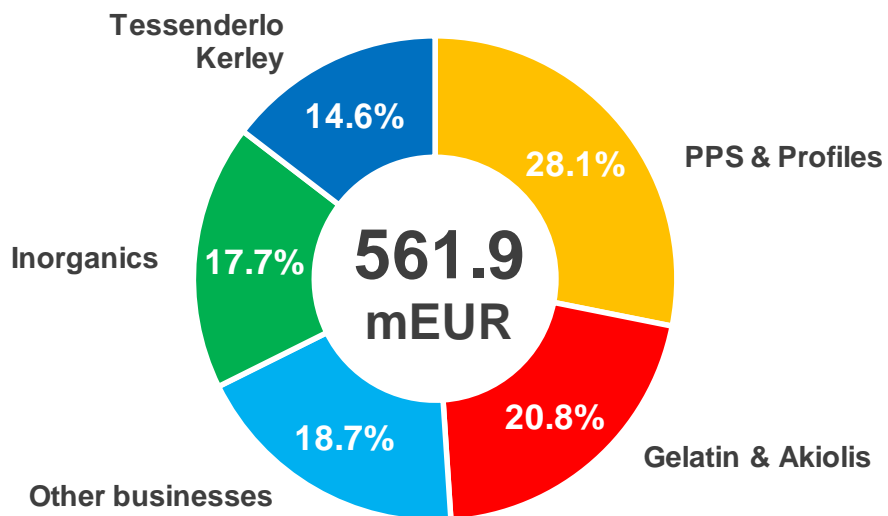
One-time non-cash charge taken in 2Q11

GROUP KEY FIGURES – Discontinued operations

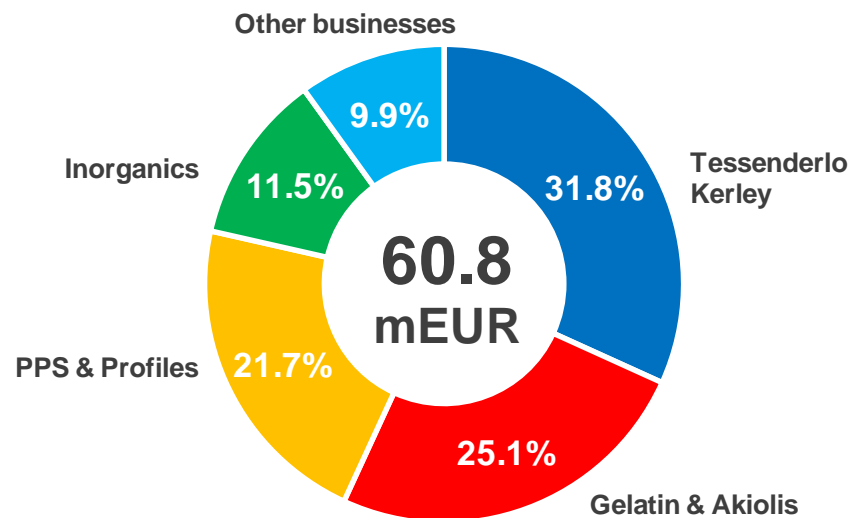
2Q11	2Q10	Million EUR	HY11	HY10
156.4	122.2	Revenue	306.4	240.6
7.8	-0.9	REBITDA	17.6	3.1
5.0%	-0.8%	<i>REBITDA margin</i>	5.8%	1.3%
1.2	-7.8	REBIT	5.3	-10.5
0.8%	-6.3%	<i>REBIT margin</i>	1.7%	-4.4%
1.1	-7.4	Recurrent profit (+)/loss (-) for the period	3.6	-10.1
-156.1	-7.6	Profit (+)/loss (-) for the period	-153.5	-10.2

2Q11 Group Revenue and REBITDA per segment

Revenue (% of total)



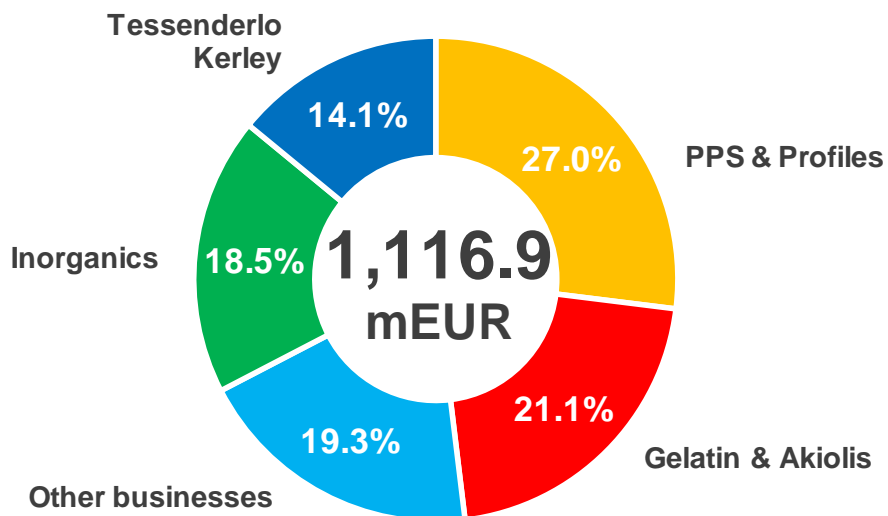
REBITDA (% of total*)



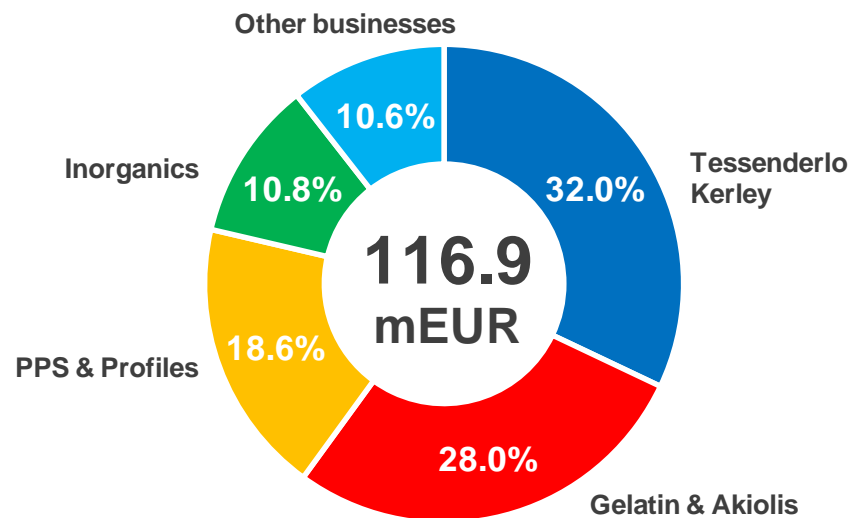
*Percentage of total REBITDA before non-allocated costs

HY11 Group Revenue and REBITDA per segment

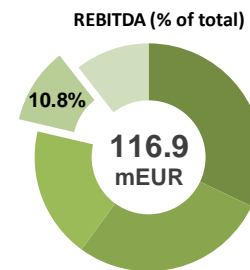
Revenue (% of total)



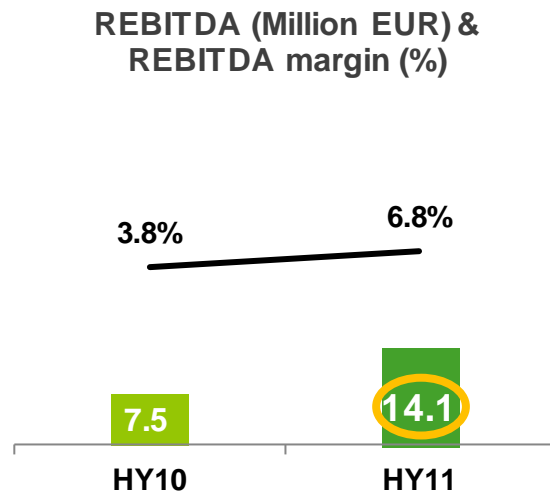
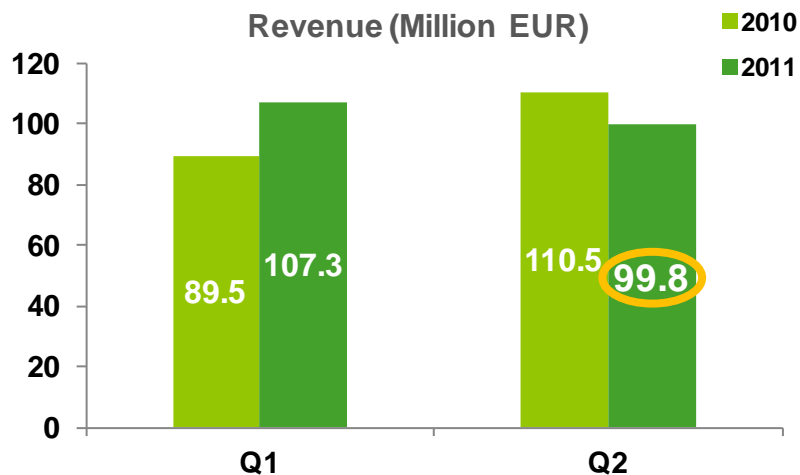
REBITDA (% of total*)



*Percentage of total REBITDA before non-allocated costs

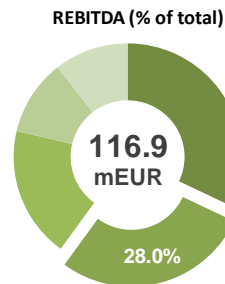


Inorganics

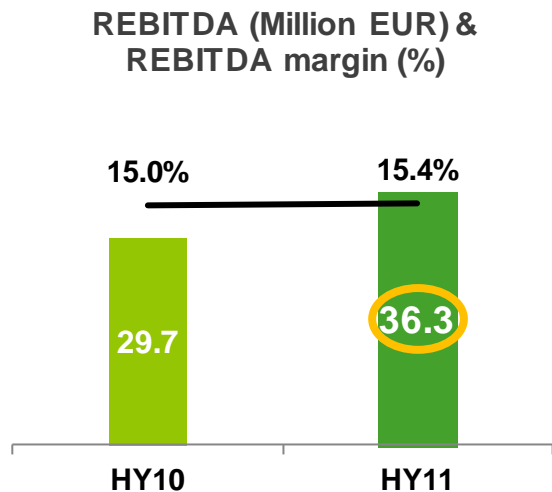
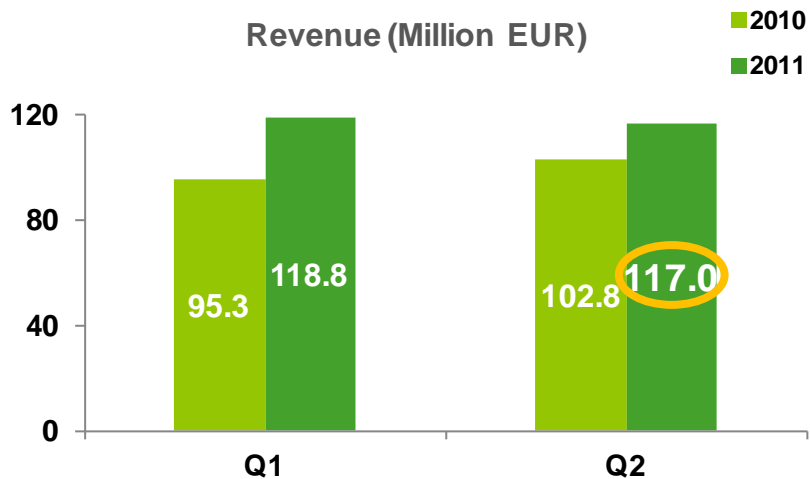


Million EUR	HY 2010	HY 2011
Revenue	200.0	207.0

- 2Q11 revenue decreased with sulphates volumes much lower than the very high level of 2Q10, partly due to lower Mediterranean area demand, while phosphates volumes had a modest decline; prices for sulphates advanced on last year and prices for phosphates continued to be well above a year ago
- REBITDA in 2Q11 was broadly unchanged as a higher phosphates contribution was nearly offset by a lower sulphates contribution, which was impacted by a temporary increase in maintenance expenses
- HY11 revenue rose helped by a stronger first quarter, while REBITDA is nearly double that of a year ago

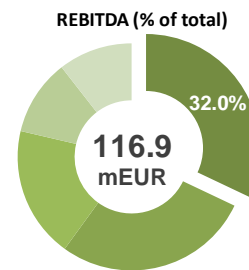


Gelatin & Akiolis

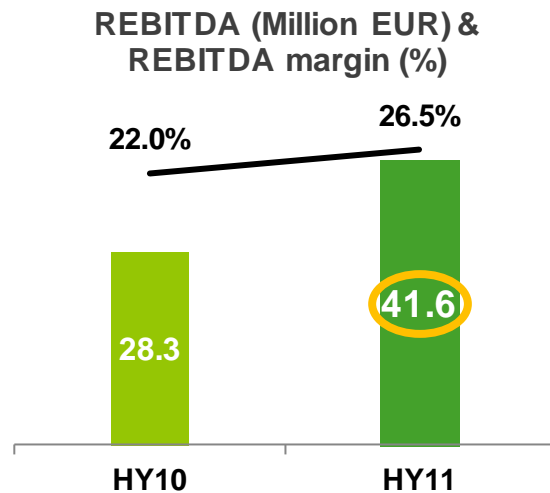
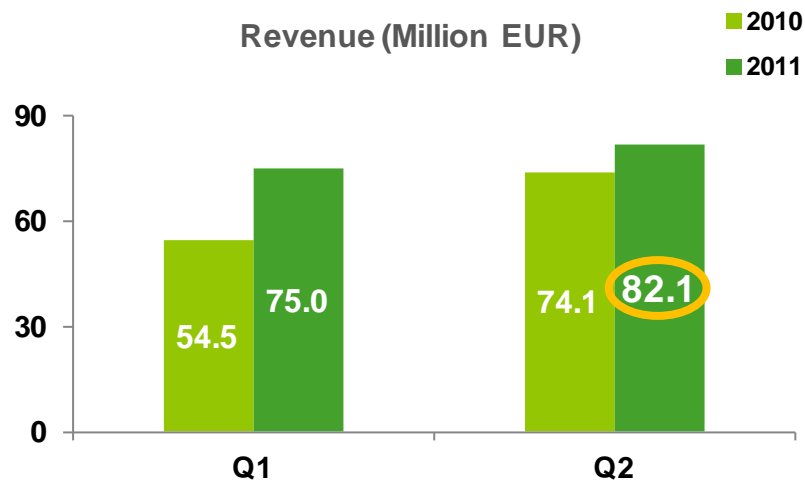


Million EUR	HY 2010	HY 2011
Revenue	198.1	235.7

- In line demand and higher pricing drove a 13.9% rise in segment revenue in 2Q11
- Higher revenue translated into an increase in 2Q11 REBITDA by 16.8% year on year, while at the same time the segment is increasing expenses related to future growth projects (Brazil and China)
- For HY11 strong revenue also drove a solid REBITDA increase

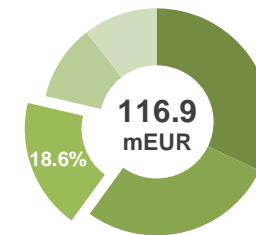


Tessenderlo Kerley

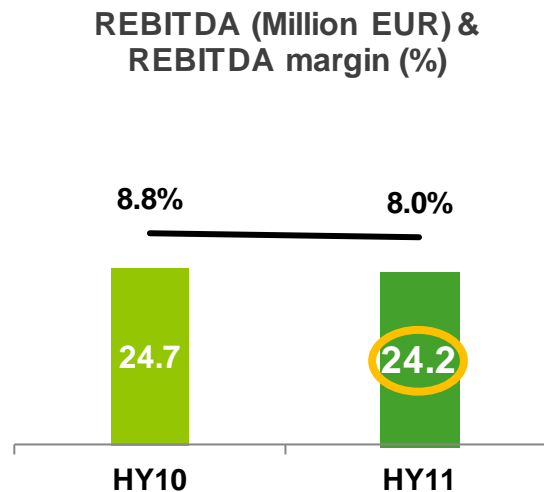
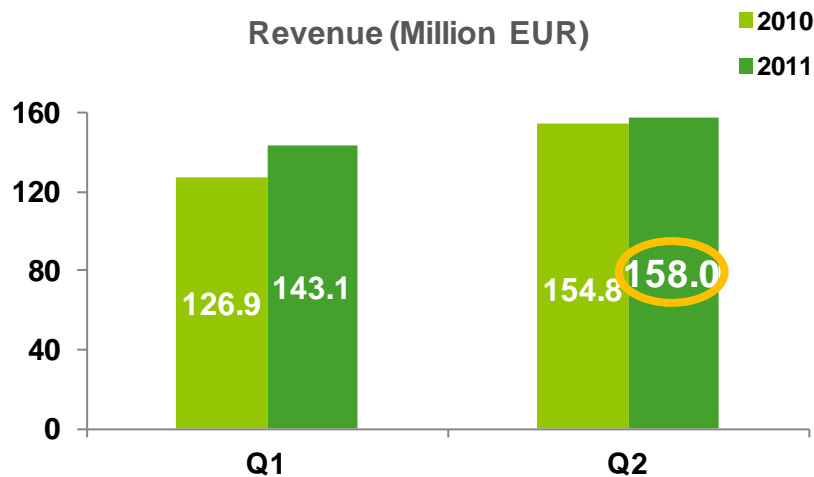


Million EUR	HY 2010	HY 2011
Revenue	128.6	157.1

- 2Q11 was a very strong quarter with a further growth of revenue as agricultural input demand remained high and prices increased, reflecting higher market values for sulphur
- REBITDA jumped due to higher revenue and margins in the second quarter
- For the half year 2011, TKI has delivered excellent results at revenue and REBITDA level, based on ongoing demand and beneficial sulphur economics

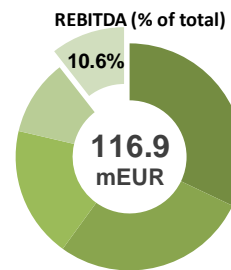


Plastic Pipe Systems & Profiles



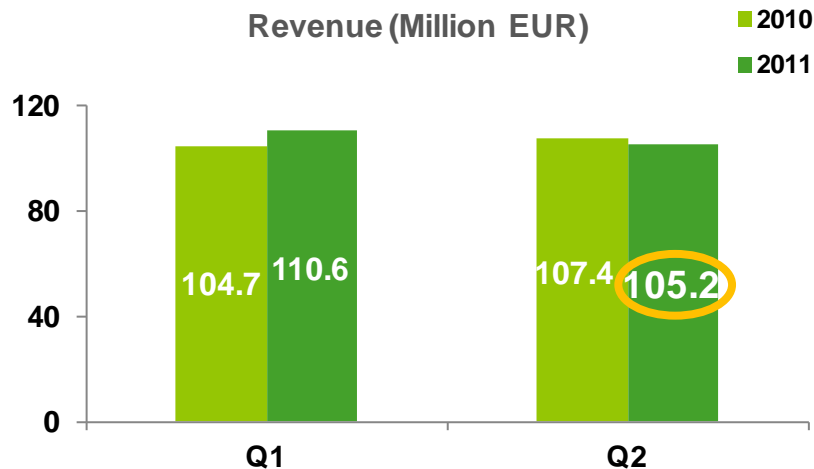
Million EUR	HY 2010	HY 2011
Revenue	281.7	301.1

- In 2Q11, solid broad based revenue growth for Plastic Pipe Systems (PPS) was largely offset by a lower revenue in Profiles, mainly due to a material decrease in the US
- 2Q11 REBITDA dropped mainly linked to a squeeze on margins (prices not fully compensating continuous rise in PVC input costs); expansion of the UK distribution network continued which resulted in higher expenses
- For the HY, higher revenue mostly reflects the 1Q11 gain against a low 1Q10, while REBITDA was similar to last year and held back by margin pressures

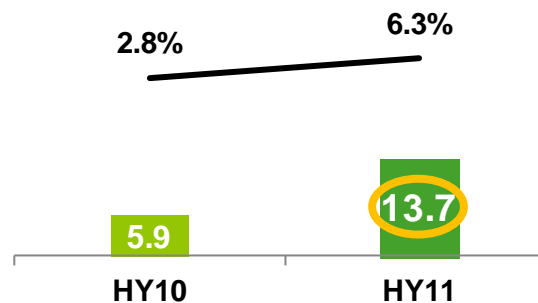


Other Businesses*

* Includes Water Treatment and Sulphur Derivatives



REBITDA (Million EUR) & REBITDA margin (%)

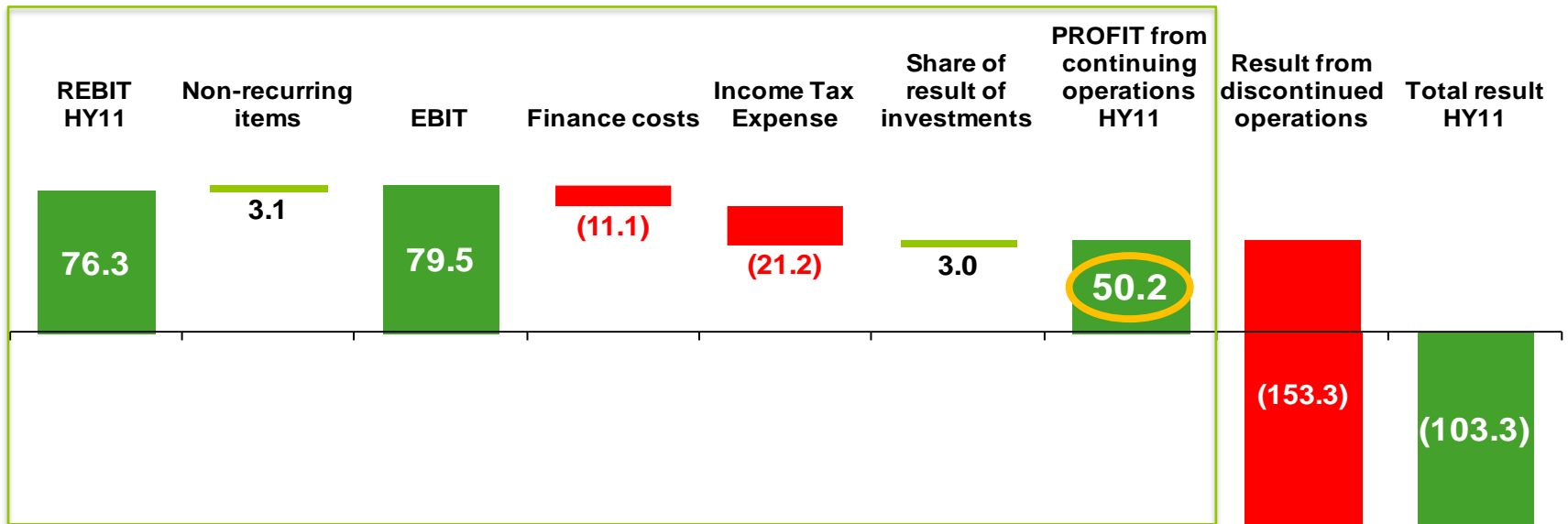


Million EUR	HY 2010	HY 2011
Revenue	212.1	215.9

- Revenue had a small decrease in 2Q11, primarily due to the loss of revenue in Organic Chlorine Derivatives (sale of Tessenderlo Fine Chemical Jan 2011) and Pharma (exit glyine activity end of 2010); Compounds as well as Water Treatment and Sulphur Derivatives (WTSD) had higher revenue
- 2Q11 REBITDA was in line with last year, with Compounds, OCD, and WTSD all increasing while Pharmaceutical Intermediates fell
- HY11 results showed similar revenue but much improved profitability

Profit from continuing operations for HY11 driven primarily by strong operational performance

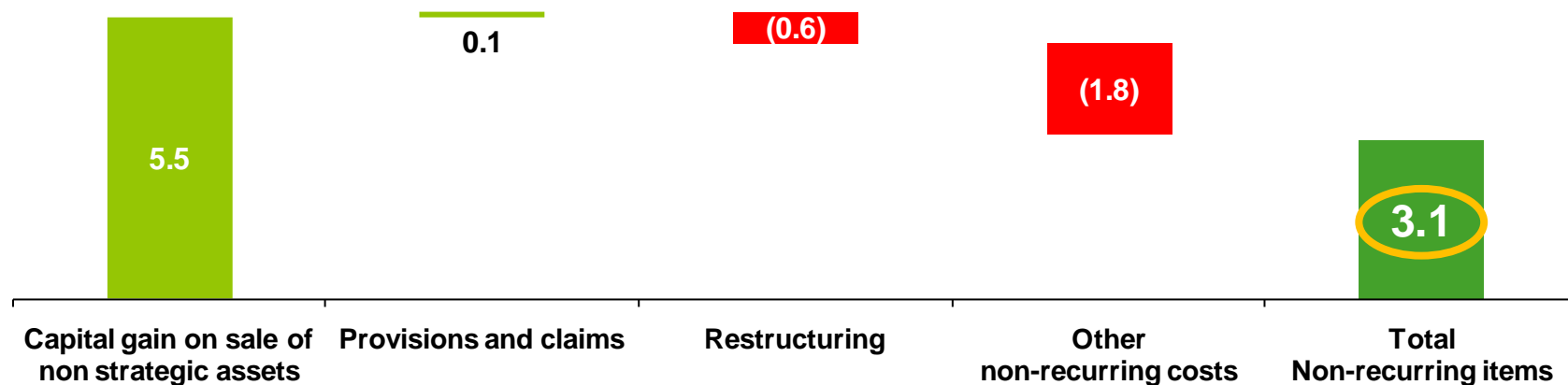
Million EUR



- REBIT contribution translated into solid profit from continuing operations for HY11
- Taking into account the one-time impairment of 158.0 million EUR, included in the result from discontinued operations, the net result for the period HY11 was -103.3 million EUR

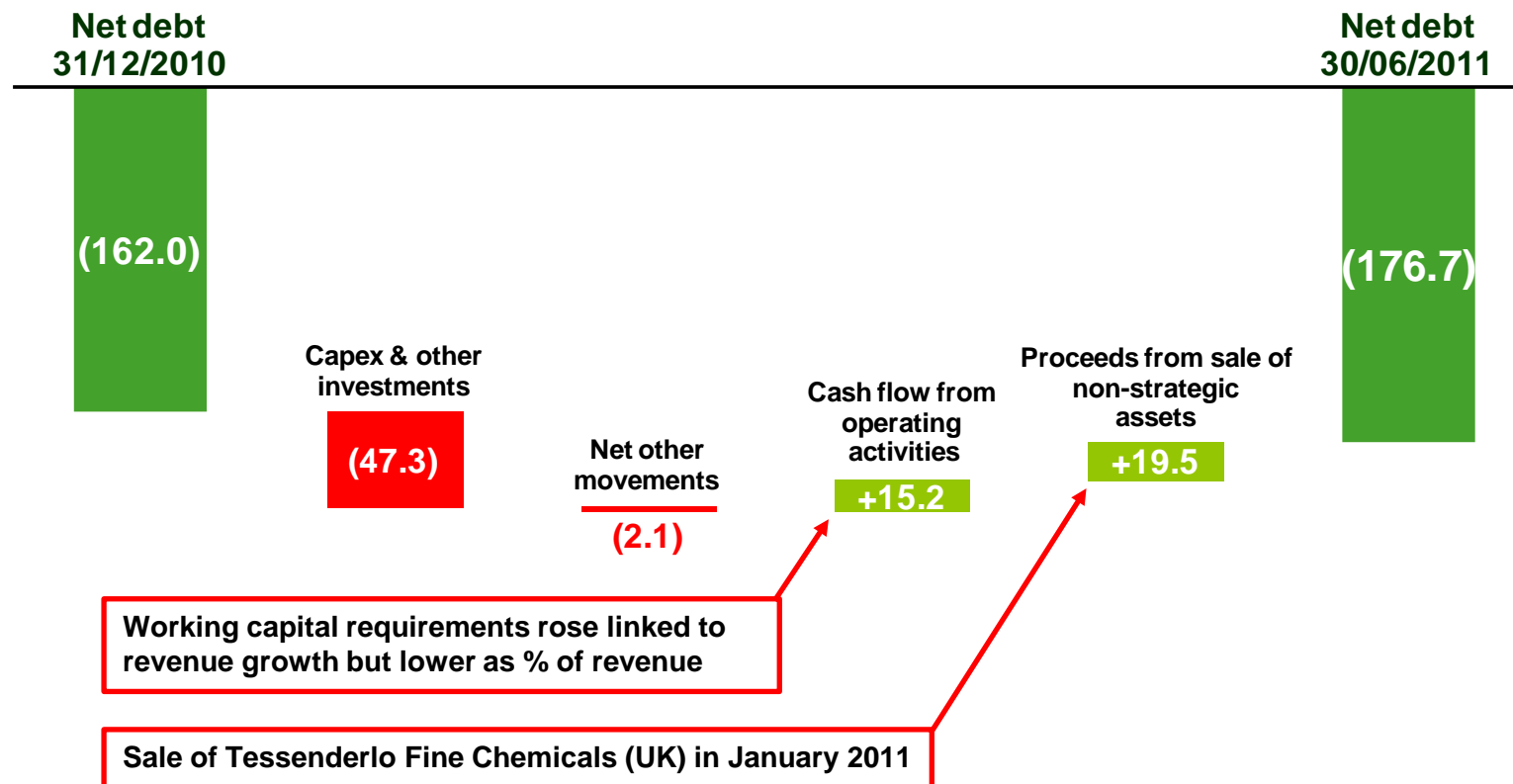
Non-recurring items HY11

Million EUR



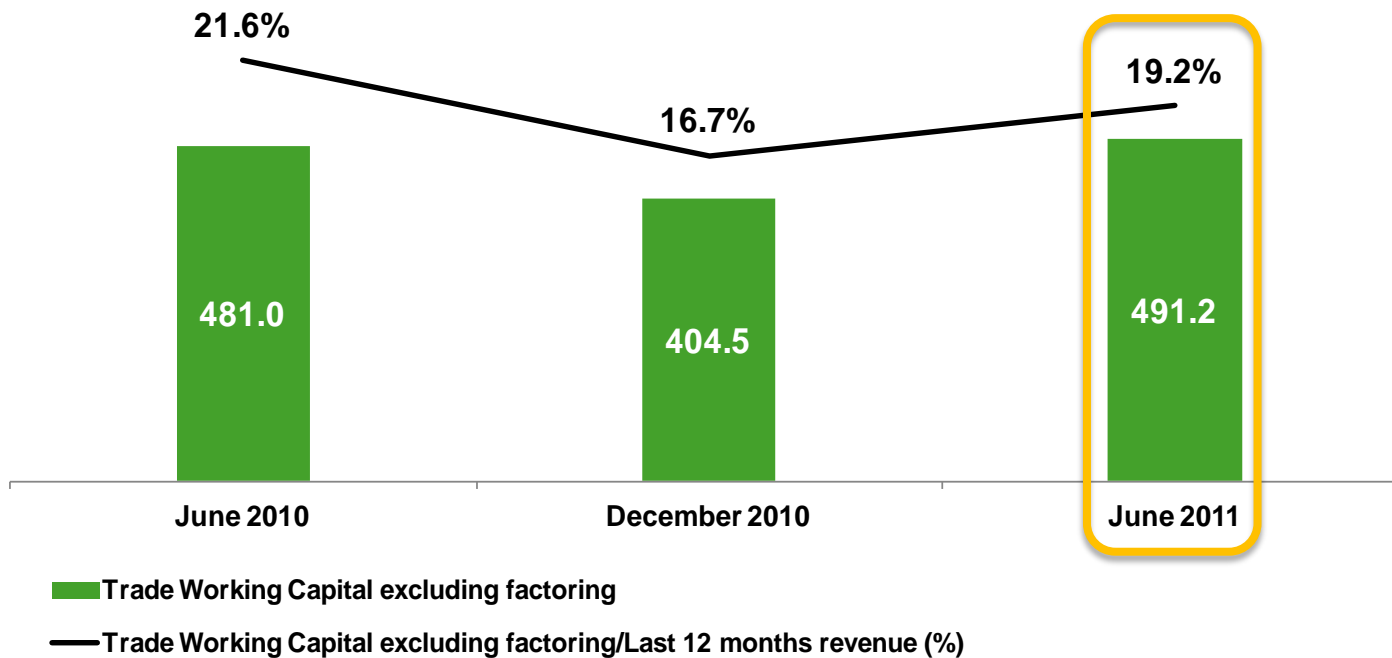
Net debt

Million EUR



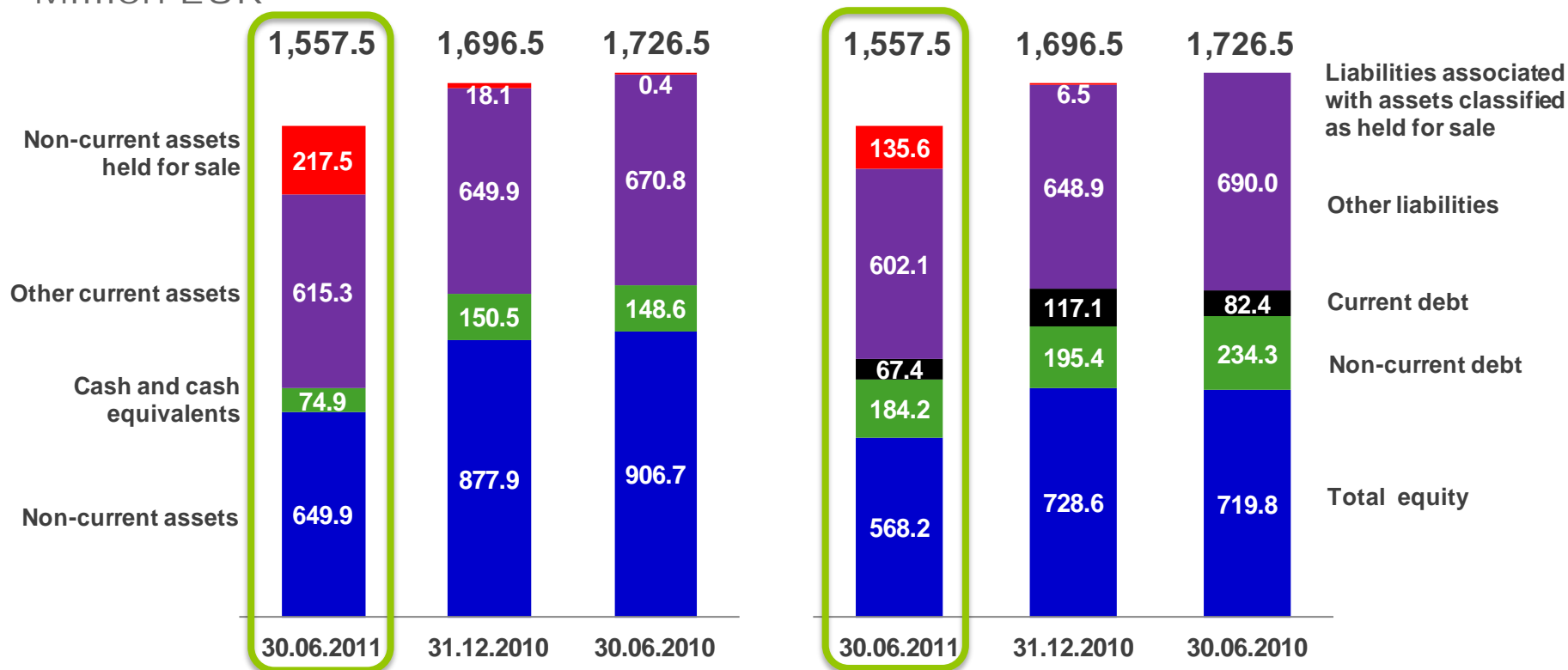
Group Trade Working Capital Evolution

Million EUR



Solid balance sheet maintained

Million EUR



- Main impact is impairment of 158 million EUR on equity from sale of PVC/Chlor-Alkali activities
- Gearing remains low at 23.7% despite not yet reflecting the receipt of the cash proceeds from the sale



Outlook

Tessenderlo Group's operational performance in the first half of 2011 has shown progress versus the same period a year ago. For the continuing operations, the second half of 2011 is anticipated to be broadly in line with the solid results recorded in the second half of 2010. Consequently, as expected, 2011 will represent a clearly improved operating result for the continuing operations of the group on a full year basis.

At the same time, the group has maintained a healthy balance sheet, and this will be strengthened further, following receipt of cash proceeds for the sales of PVC/Chlor-Alkali and Chelsea Building Products. This context of better results and low net debt levels will allow the group to continue implementing its strategy of becoming a higher return specialty company.



Bringing Chemistry to Life

Q & A





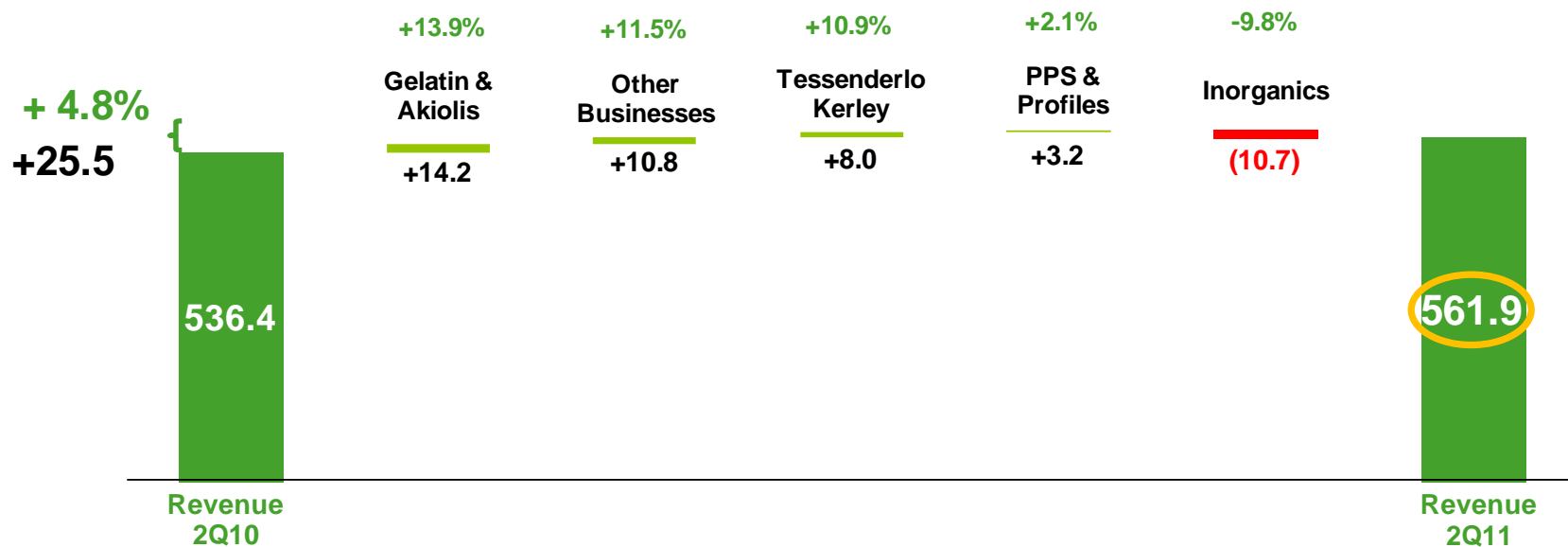
Bringing Chemistry to Life

Appendix



2Q11 Revenue by operating segment

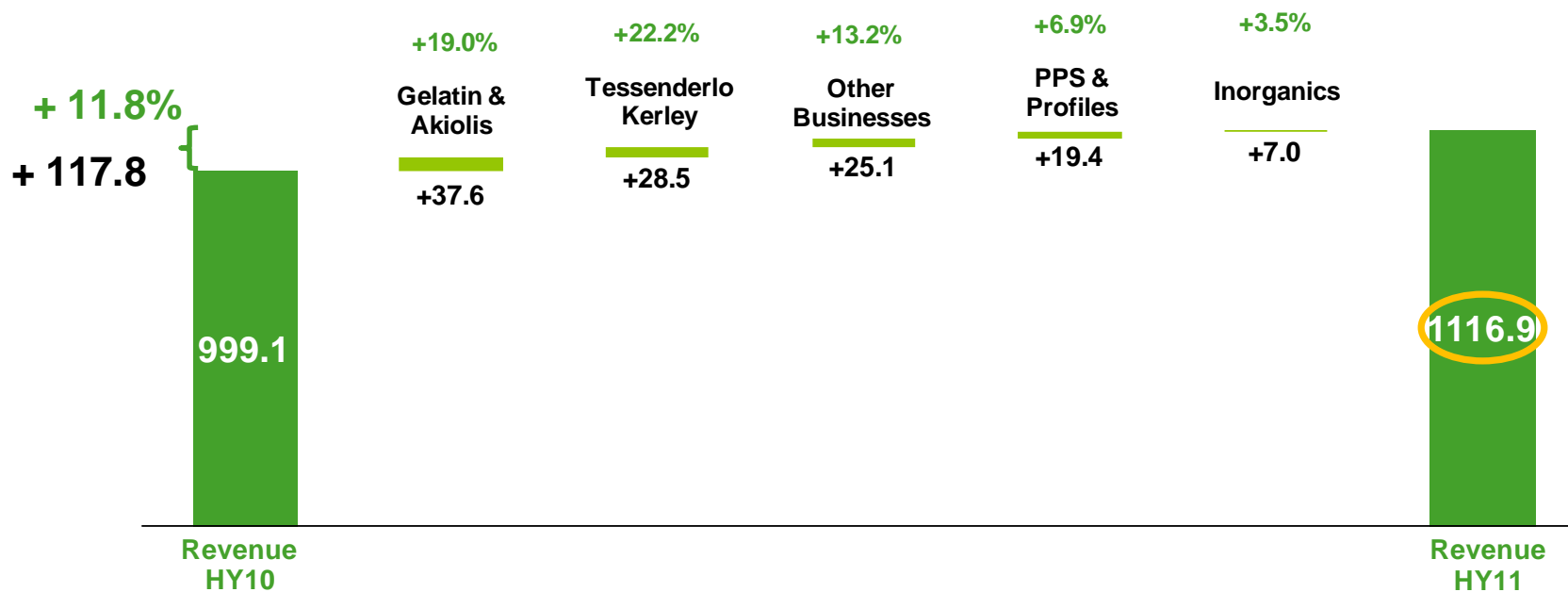
Million EUR and % increase versus 2Q10



- Revenue grew 4.8% on a like-for-like basis (adjusted for the impact of the sale of Tessenderlo Fine Chemicals, January 2011)

HY11 Revenue by operating segment

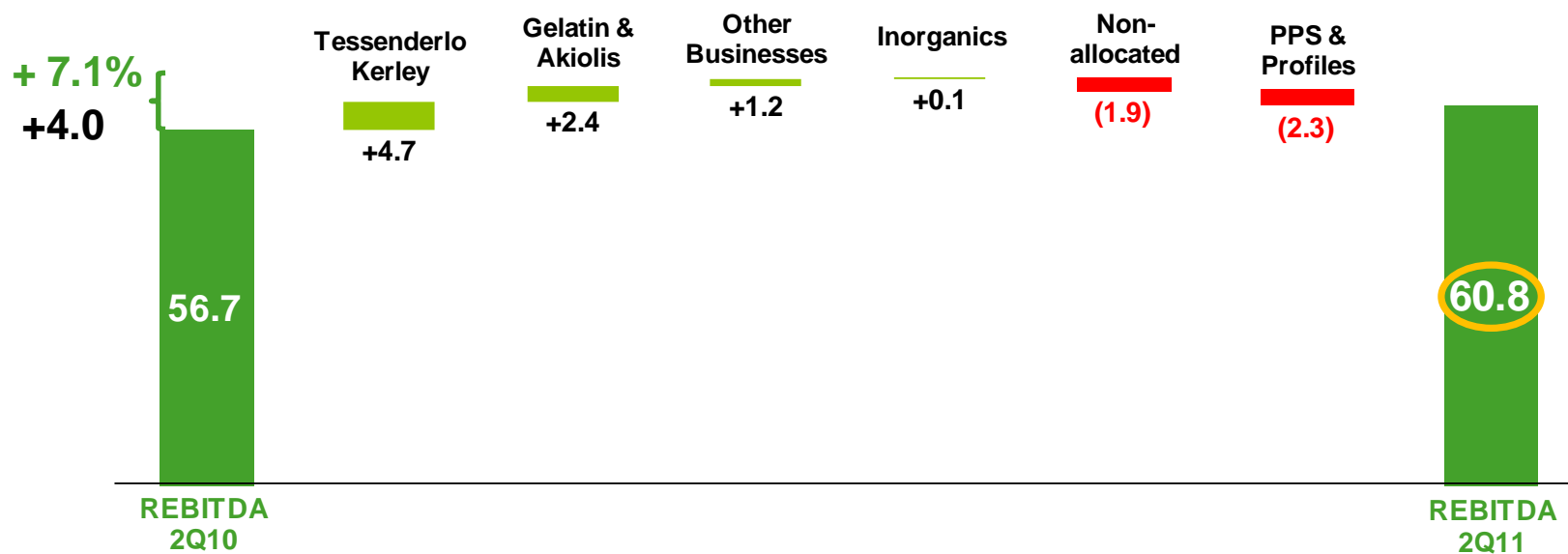
Million EUR and % increase versus HY10



- Revenue grew 11.8% on a like-for-like basis (adjusted for the impact of the sale of Tessenderlo Fine Chemicals, January 2011)

2Q11 REBITDA by operating segment

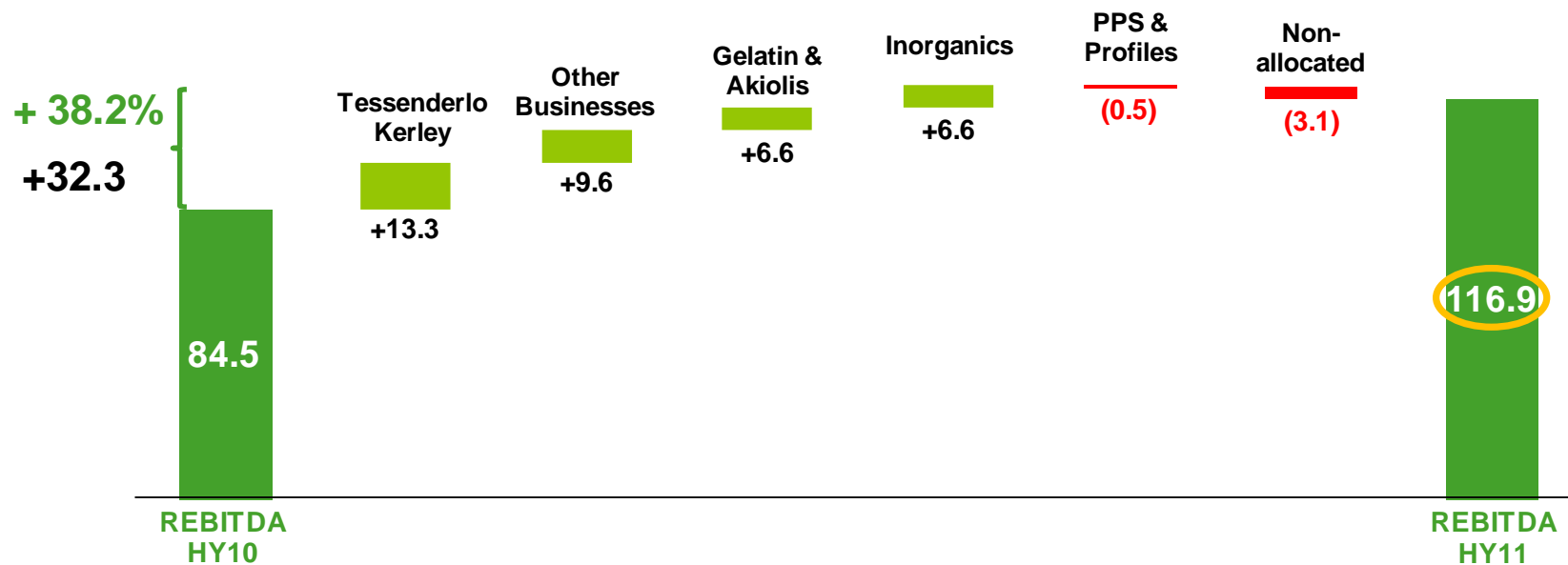
Million EUR and % increase versus 2Q10



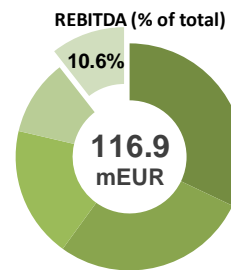
- 2Q11 REBITDA grew 7.1% on a like-for-like basis (adjusted for the impact of the sale of Tessenderlo Fine Chemicals, January 2011)

HY11 REBITDA by operating segment

Million EUR and % increase versus HY10

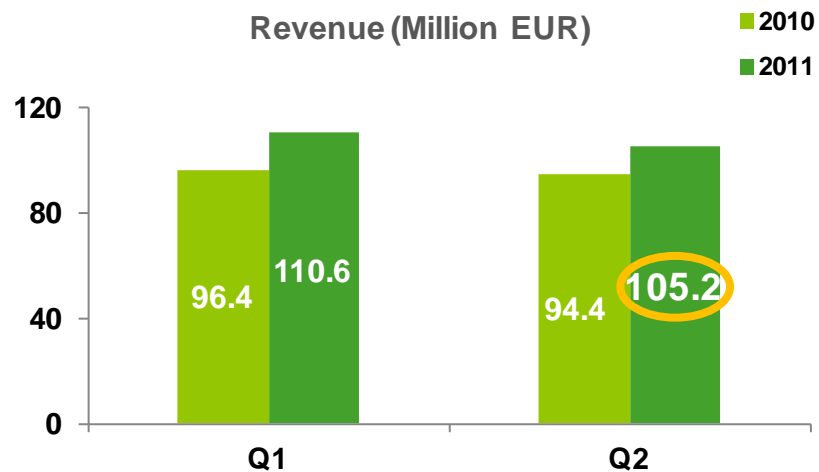


- REBITDA grew 38.2% on a like-for-like basis (adjusted for the impact of the sale of Tessenderlo Fine Chemicals, January 2011)

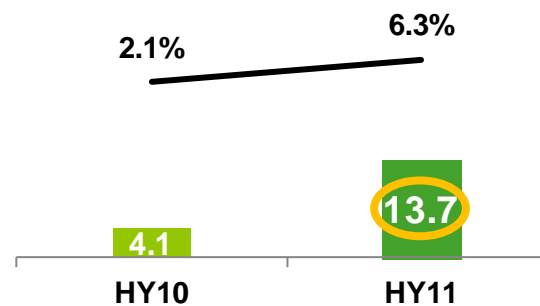


Other Businesses*

* Includes Water Treatment and Sulphur Derivatives



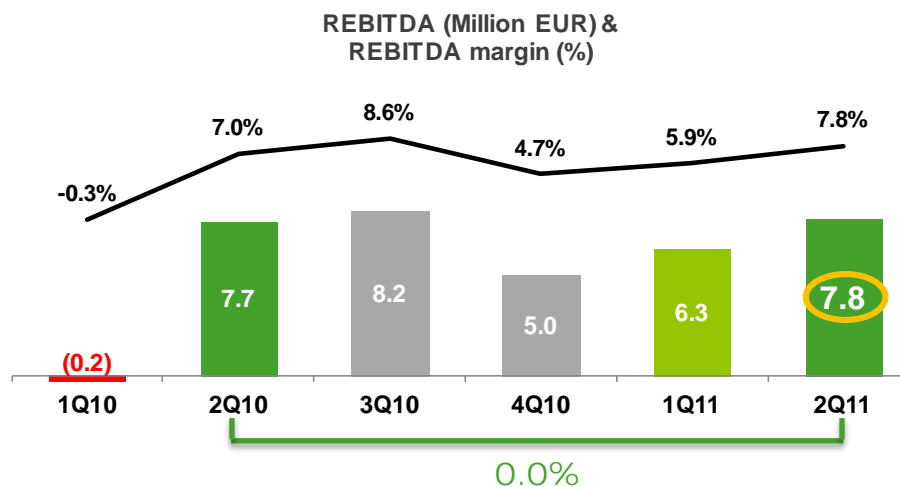
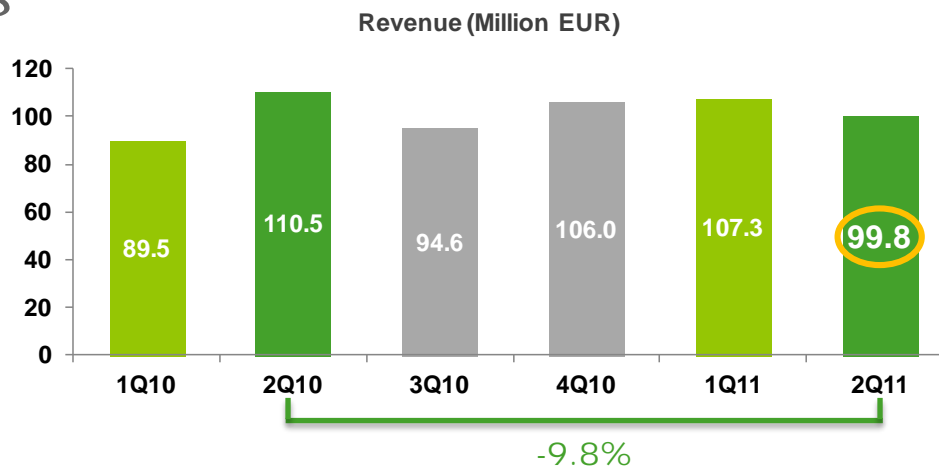
REBITDA (Million EUR) & REBITDA margin (%)



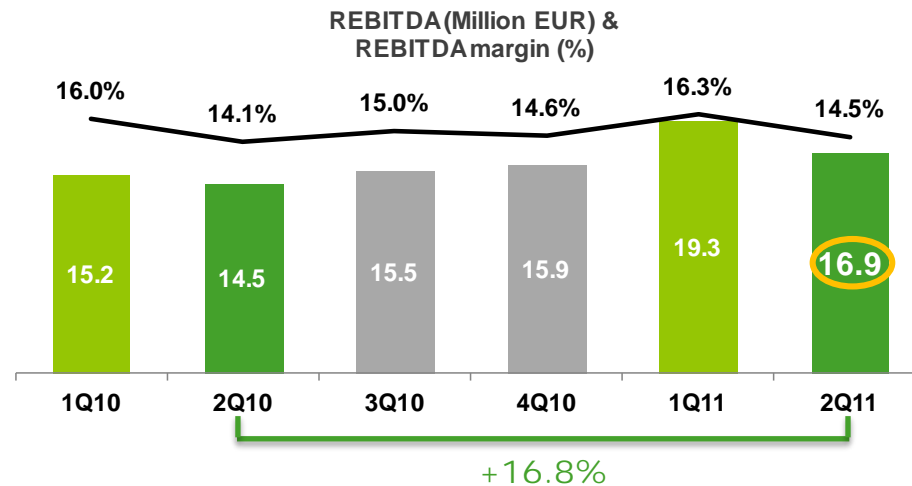
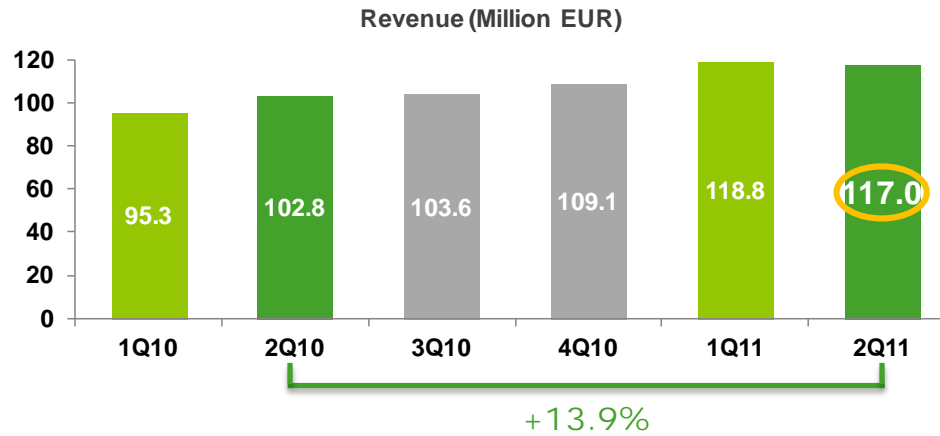
Million EUR	HY 2010	HY 2011
Revenue	190.8	215.9

- Like-for-like basis adjusting for the impact of the sale of Tessenderlo Fine Chemicals (UK)

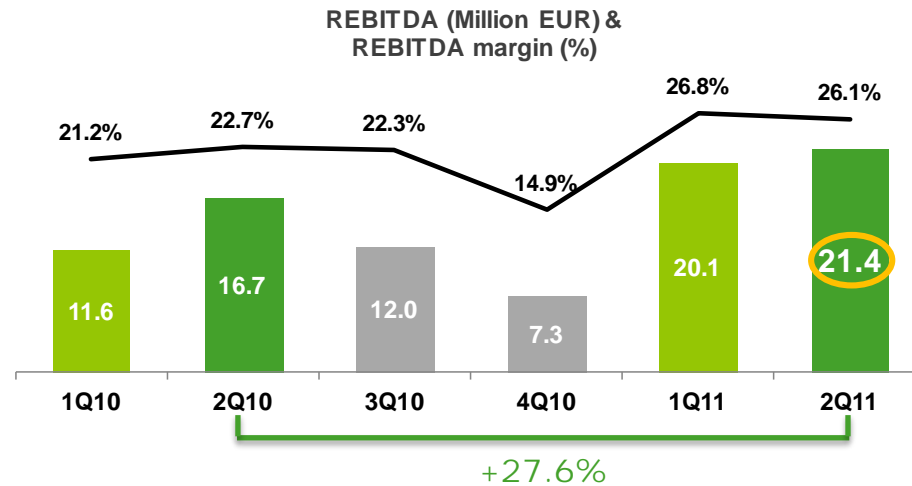
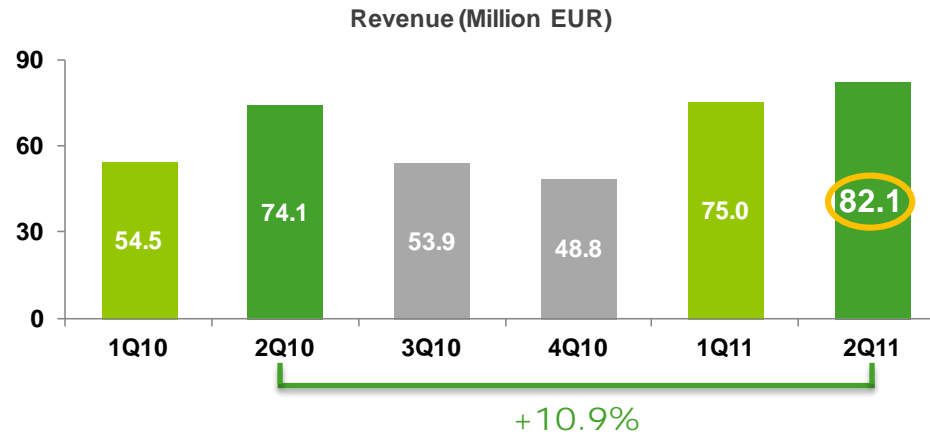
Inorganics



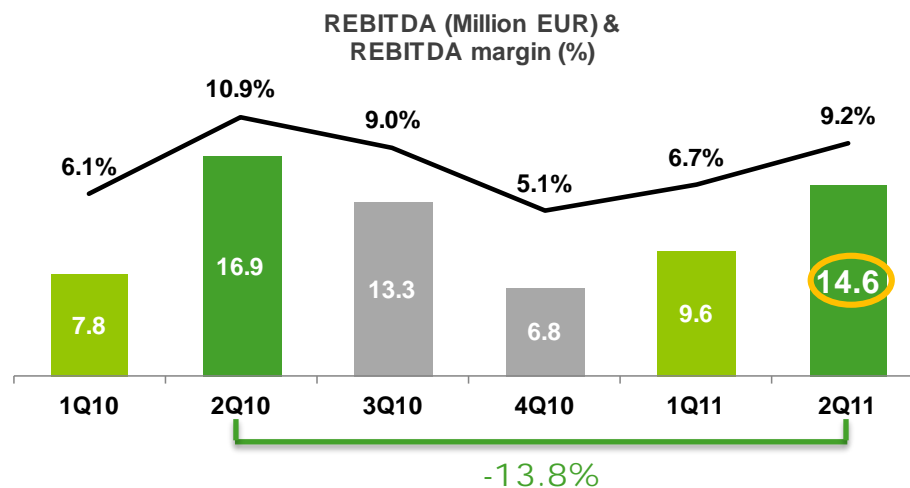
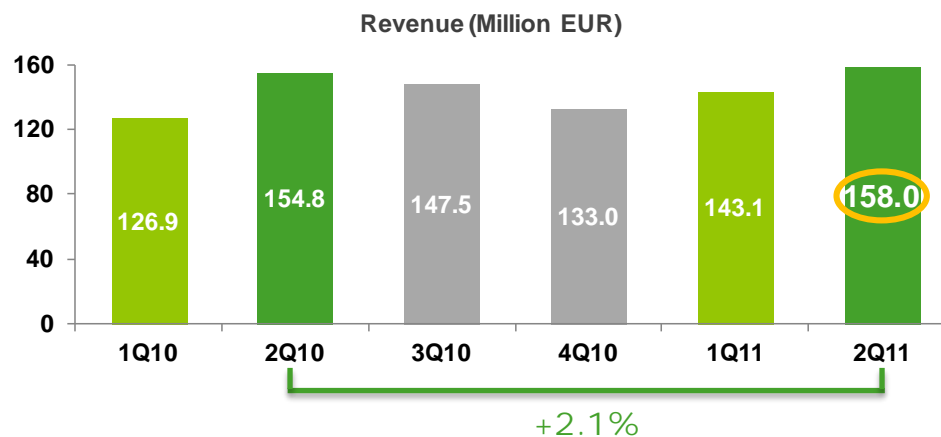
Gelatin & Akiolis



Tessenderlo Kerley

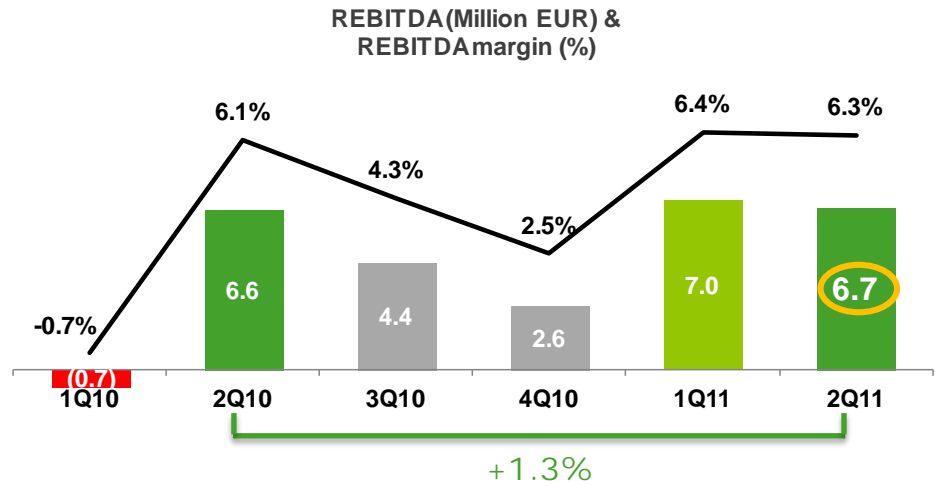
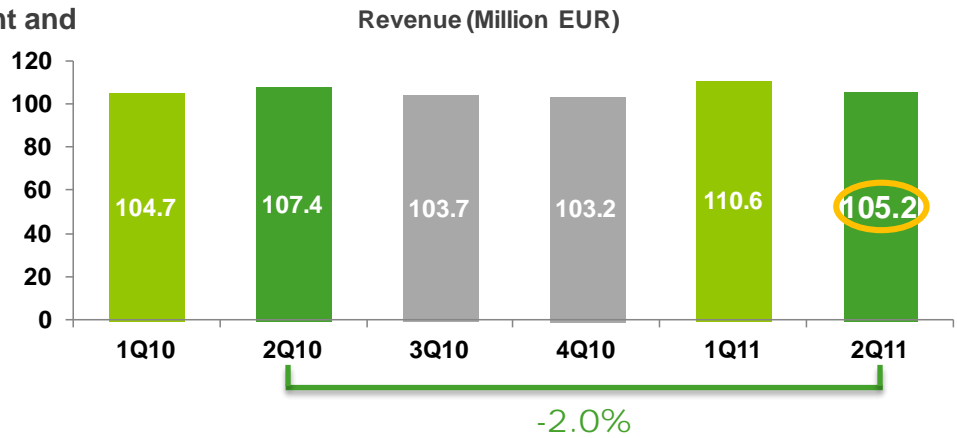


Plastic Pipe Systems & Profiles



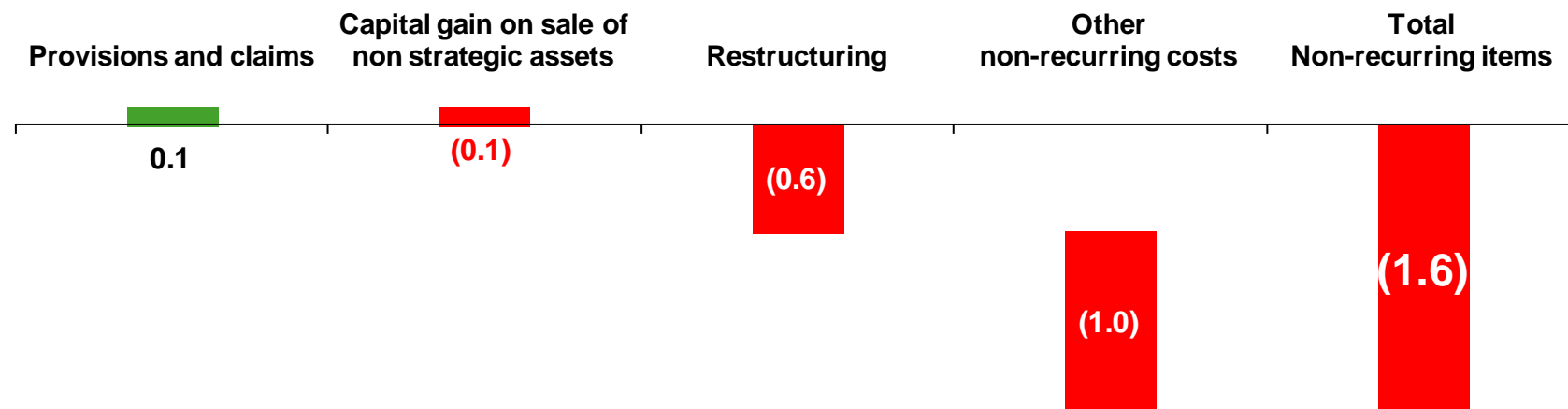
Other Businesses*

•Includes Water Treatment and Sulphur Derivatives



Non-recurring items 2Q11

Million EUR





Bringing Chemistry to Life

Tessenderlo Group reports solid operational performance and completes divestment of PVC/Chlor-Alkali businesses

2Q11 and HY Results presentation
August 25th, 2011